NORTH PENN LEGAL SERVICES OPERATING BUDGET (see assumptions) FOR THE FISCAL YEAR ENDED 6/30/2023 - Revision #1

	Budget	Budget	\$	%
	6/30/2023	6/30/2022	<u>Variance</u>	<u>Variance</u>
REVENUES				
Legal Services Corporation: (LSC)	0.050.004	0.540.074	4 400 550	45 00/
Basic Field	3,650,824	2,518,271	1,132,553	45.0%
PLAN:	050 700	050 500	(4.000)	0.20/
Title XX	650,720	652,588	(1,868)	-0.3%
DAP	113,092	113,847	(755)	-0.7%
DAP Innovation	220,707	220,707	70.000	0.0%
HAF	100,000	30,000	70,000	0.0%
IOLTA	224,045	476,367	(252,322)	-53.0%
State	500,919	501,951	(1,032)	-0.2%
Access to Justice	2,975,813	2,885,966	89,847	3.1%
MLK	7,500	5,000	2,500	100.0%
Aging	417,619	374,251	43,368	11.6%
Special IOLTA	129,000	89,000	40,000	44.9%
CRLA	55,000	110,000	(55,000)	-50.0%
Fair Housing Grant	56,800	44,000	12,800	29.1%
Domestic Violence	272,025	310,675	(38,650)	-12.4%
Bar Association Grants	30,000	17,000	13,000	76.5%
Miscellaneous Grants	32,000	164,500	(132,500)	-80.5%
Lehigh County Eviction Grant	70,000	30,000	40,000	100.0%
Veterans Multi Service	25,500	60,300	(34,800)	100.0%
First Community Foundation	N F 2	72,149	(72,149)	-100.0%
TIG Grant	52,500	40,125	12,375	30.8%
United Way	32,500	32,500		0.0%
Northern Tier IOLTA Fellowship	-	12,000	(12,000)	-100.0%
Juvenile Dependency	15,000	15,000	167	0.0%
Arbitration Fees	2,000	2,000		0.0%
AIDSnet	3,000	3,000		0.0%
Subtotal	9,636,564	8,781,197	855,367	8.9%
Other operating revenues				
Miscellaneous Income	450	450		0.0%
Total operating revenues	9,637,014	8,781,647	855,367	8.9%
NON-OPERATING REVENUES				
In-kind Contributions		=	50	0.0%
Other Contributions	20,000	20,000	===	0.0%
Interest Income	750	750		0.0%
Total non-operating revenues	20,750	20,750	Ŧ.	0.0%
TOTAL REVENUES	9,657,764	8,802,397	855,367	8.9%

NORTH PENN LEGAL SERVICES OPERATING BUDGET (see assumptions) FOR THE FISCAL YEAR ENDED 6/30/2023 - Revision #1

Salaries Salaries		Budget 6/30/2023	Budget 6/30/2022	\$ Variance	% Variance
Salaries 5,452,403 4,931,300 521,103 10.6% Fringe Benefits 2,997,407 2,408,253 289,154 12.0% Total salaries & fringe benefits 8,149,810 7,339,553 810,257 11.0% Consultants & Contractors 74,950 73,450 1,500 2.0% Audit 21,000 19,500 1,500 7.7% Judicare 85,000 86,000 (1,000) -1.2% Employee Travel 10,450 10,450 - 0.0% Employee Travel 10,450 14,000 3,700 28,4% Travel - Client Related 17,700 14,000 - 0.0% Rent 432,581 413,996 18,585 4,5% Utilities 24,400 23,600 800 3,4% Storage & Other Space Costs 11,895 11,845 50 0.4% Maintenance Services 43,700 36,100 7,600 21,1% Minor Office Accessories 59,700 59,700 -		0/00/2020	0.0012022	14/14/100	<u> varrano a</u>
Fringe Benefits 2,697,407 2,408,253 289,154 12.0% Total salaries & fringe benefits 8,149,810 7,339,553 810,257 11.0% Consultants & Contractors 74,950 73,450 1,500 2.0% Audit 21,000 19,500 1,500 7.7% Judicare 85,000 86,000 (1,000) -1.2% Employee Travel 10,450 10,450 - .0% Travel - Cleint Related 17,700 14,000 3,700 26,4% Travel - Training 18,600 9,600 90,00 93,8% Rent 432,581 413,996 18,585 4,5% Utilities 24,400 23,600 800 3,4% Storage & Other Space Costs 11,895 11,845 50 0,4% Maintenance Services 43,700 36,100 7,600 21,1% Parking 30,000 73,750 (17,750) -24,1% Minor Office Accessories 59,700 59,700 -	EXPENSES				
Total salaries & fringe benefits 8,149,810 7,339,553 810,257 11.0% Consultants & Contractors 74,950 73,450 1,500 2.0% Audit 21,000 19,500 1,500 7.7% Judicare 85,000 86,000 (1,000) -1.2% Employee Travel 10,450 10,450 - 0.0% Travel - Client Related 17,700 14,000 3,700 28,4% Travel - Training 18,600 9,600 9,000 93,8% Travel - Board Members 1,400 1,400 - 0,0% Rent 432,581 413,996 18,585 4,5% Utilities 24,400 23,600 800 3,4% Maintenance Services 43,700 36,100 7,600 21,1% Parking 30,000 30,000 - 0,0% Office Supplies 56,000 73,750 (17,750) -24,1% Minor Office Accessories 59,700 59,700 - 0,0% </td <td>Salaries</td> <td>5,452,403</td> <td>4,931,300</td> <td>521,103</td> <td>10.6%</td>	Salaries	5,452,403	4,931,300	521,103	10.6%
Consultants & Contractors 74,950 73,450 1,500 2.0% Audit 21,000 19,500 1,500 7.7% Judicare 85,000 86,000 (1,000) -1.2% Employee Travel 10,450 10,450 - 0.0% Travel - Client Related 17,700 14,000 - 0.0% Travel - Training 18,600 9,600 9,000 93,8% Travel - Board Members 1,400 - 0.0% Rent 422,581 413,996 18,585 4.5% Utilities 24,400 23,600 800 3.4% Storage & Other Space Costs 11,895 11,845 50 0.4% Maintenance Services 43,700 36,100 7,600 21.1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24.1% Minor Office Accessories 59,700 - 0.0% Computer Updates & Software <td< td=""><td>Fringe Benefits</td><td>2,697,407</td><td>2,408,253</td><td>289,154</td><td>12.0%</td></td<>	Fringe Benefits	2,697,407	2,408,253	289,154	12.0%
Audit 21,000 19,500 1,500 7,7% Judicare 85,000 86,000 (1,000) -1,2% Employee Travel 10,450 10,450 - 0,0% Travel - Client Related 17,700 14,000 - 0,0% Travel - Training 18,600 9,600 9,000 93,8% Travel - Board Members 1,400 - 0,0% Rent 432,581 413,996 18,585 4,5% Utilities 24,400 23,600 800 3,4% Storage & Other Space Costs 11,895 11,845 50 0,4% Maintenance Services 43,700 36,100 7,600 21,1% Parking 30,000 30,000 - 0,0% Office Supplies 56,000 73,750 (17,750) -24,1% Minor Office Accessories 59,700 - 0,0% Computer Updates & Software 24,000 20,000 4,000 20,0% Lease - Furniture & Equipment	Total salaries & fringe benefits	8,149,810	7,339,553	810,257	11.0%
Judicare 85,000 86,000 (1,000) -1.2% Employee Travel 10,450 10,450 - 0.0% Travel - Client Related 17,700 14,000 3,700 26,4% Travel - Training 18,600 9,600 9,000 93,8% Travel - Board Members 1,400 1,400 - 0.0% Rent 432,581 413,996 18,585 4.5% Utilities 24,400 23,600 800 3,4% Storage & Other Space Costs 11,895 11,845 50 0.4% Maintenance Services 43,700 36,100 7,600 21,1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) 24,1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20,000 Lease - Furniture & Equipment 4,760 5,900 (1,140) -19,3%	Consultants & Contractors	74,950	73,450	1,500	2.0%
Employee Travel	Audit	21,000	19,500	1,500	7.7%
Travel - Client Related 17,700 14,000 3,700 26.4% Travel - Training 18,600 9,600 9,000 93.8% Travel - Board Members 1,400 1,400 1,400 -0.0% Rent 432,581 413,996 18,585 4.5% Utilities 24,400 23,600 800 3.4% Storage & Other Space Costs 11,895 11,845 50 0.4% Maintenance Services 43,700 36,100 7,600 21.1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24.1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20.0% Lease - Furniture & Equipment 4,760 5,900 (1,140) 19.3% Repairs & Maintenance - Equipment 3,000 3,800 (800) -21.1% Contracted Services - Equipment 3,00 40,000<	Judicare	85,000	86,000	(1,000)	-1.2%
Travel - Training 18,600 9,600 9,000 93.8% Travel - Board Members 1,400 1,400 - 0.0% Rent 432,581 413,996 18,585 4.5% Utilities 24,400 23,600 800 3.4% Storage & Other Space Costs 11,895 11,845 50 0.4% Maintenance Services 43,700 36,100 7,600 21,1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24,1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20,00 Lease - Furniture & Equipment 4,760 5,900 (1,140) -19,3% Repairs & Maintenance - Equipment 3,000 3,800 (800) -21,1% Contracted Services - Equipment - - - 0,0% Repairs & Maintenance - Equipment - -	Employee Travel	10,450	10,450	Ë	0.0%
Travel - Board Members 1,400 1,400 - 0.0% Rent 432,581 413,996 18,585 4.5% Utilities 24,400 23,600 800 3.4% Storage & Other Space Costs 11,895 11,845 50 0.4% Maintenance Services 43,700 36,100 7,600 21,1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24,1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20,000 Lease - Furniture & Equipment 4,760 5,900 (1,140) -19,3% Maintenance Agreements 86,400 78,600 7,800 9,9% Repairs & Maintenance - Equipment 3,000 38,000 (800) -21,1% Contracted Services - Equipment 3,000 40,000 - 0,0% Insurance 40,000 40,000 <t< td=""><td>Travel - Client Related</td><td>17,700</td><td>14,000</td><td>3,700</td><td>26.4%</td></t<>	Travel - Client Related	17,700	14,000	3,700	26.4%
Rent 432,581 413,996 18,585 4.5% Utilities 24,400 23,600 800 3.4% Storage & Other Space Costs 11,895 11,845 50 0.4% Maintenance Services 43,700 36,100 7,600 21,1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24,1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20,00 Lease - Furniture & Equipment 4,760 5,900 (1,140) -19,3% Maintenance Agreements 86,400 78,600 7,800 9,9% Repairs & Maintenance - Equipment - - - 0.0% Repairs & Maintenance - Equipment - - - 0.0% Printing Costs 14,000 21,900 (7,900) -36,1% Dues 37,395 30,745 6,650 2	Travel - Training	18,600	9,600	9,000	93.8%
Utilities 24,400 23,600 800 3.4% Storage & Other Space Costs 11,895 11,845 50 0.4% Maintenance Services 43,700 36,100 7,600 21.1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24.1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20.0% Lease - Furniture & Equipment 4,760 5,900 (1,140) -19.3% Repairs & Maintenance Agreements 86,400 78,600 7,800 9.9% Repairs & Maintenance - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000	Travel - Board Members	1,400	1,400	LE:	0.0%
Storage & Other Space Costs 11,895 11,845 50 0.4% Maintenance Services 43,700 36,100 7,600 21.1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24.1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20.0% Lease - Furniture & Equipment 4,760 5,900 (1,140) -19.3% Maintenance Agreements 86,400 78,600 7,800 9.9% Repairs & Maintenance - Equipment 3,000 3,800 (800) -21.1% Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000)<	Rent	432,581	413,996	18,585	4.5%
Maintenance Services 43,700 36,100 7,600 21.1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24.1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20.0% Lease - Furniture & Equipment 4,760 5,900 (1,140) -19.3% Maintenance Agreements 86,400 78,600 7,800 9.9% Repairs & Maintenance - Equipment - - - 0.0% Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff S Board Meetings 4,100 4,100 - 0.0	Utilities	24,400	23,600	800	3.4%
Maintenance Services 43,700 36,100 7,600 21.1% Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24.1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20.0% Lease - Furniture & Equipment 4,760 5,900 (1,140) -19.3% Maintenance Agreements 86,400 78,600 7,800 9.9% Repairs & Maintenance - Equipment - - - 0.0% Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff S Board Meetings 4,100 4,100 - 0.0	Storage & Other Space Costs	11,895		50	0.4%
Parking 30,000 30,000 - 0.0% Office Supplies 56,000 73,750 (17,750) -24.1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20.0% Lease - Furniture & Equipment 4,760 5,900 (1,140) -19.3% Maintenance Agreements 86,400 78,600 7,800 9.9% Repairs & Maintenance - Equipment 3,000 3,800 (800) -21.1% Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.8% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 <td< td=""><td>Maintenance Services</td><td></td><td></td><td>7,600</td><td></td></td<>	Maintenance Services			7,600	
Office Supplies 56,000 73,750 (17,750) -24.1% Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20.0% Lease - Furniture & Equipment 4,760 5,900 (1,140) -19.3% Maintenance Agreements 86,400 78,600 7,800 9.9% Repairs & Maintenance - Equipment 3,000 3,800 (800) -21.1% Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Staff Training & Development 20,000 5,000 15,000 300.0% Staff Seard Meetings 4,100 4,100 - 0.0% Client Training - - - 0.0% Staff Costs 61,000 71,000 (10,000) <td>Parking</td> <td></td> <td></td> <td></td> <td></td>	Parking				
Minor Office Accessories 59,700 59,700 - 0.0% Computer Updates & Software 24,000 20,000 4,000 20.0% Lease - Furniture & Equipment 4,760 5,900 (1,140) -19.3% Maintenance Agreements 86,400 78,600 7,800 9.9% Repairs & Maintenance - Equipment 3,000 3,800 (800) -21.1% Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 <td< td=""><td>•</td><td></td><td></td><td>(17.750)</td><td></td></td<>	•			(17.750)	
Computer Updates & Software 24,000 20,000 4,000 20.0% Lease - Furniture & Equipment 4,760 5,900 (1,140) -19.3% Maintenance Agreements 86,400 78,600 7,800 9.9% Repairs & Maintenance - Equipment 3,000 3,800 (800) -21.1% Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,				1=	
Lease - Furniture & Equipment 4,760 5,900 (1,140) -19.3% Maintenance Agreements 86,400 78,600 7,800 9.9% Repairs & Maintenance - Equipment 3,000 3,800 (800) -21.1% Contracted Services - Equipment - - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 - 0.0% Client Training - - 0.0% 14,000 - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% 1.4 1.4 1.4 Law Library 71,250 61,250 10,000 15.3% 1	Computer Updates & Software			4.000	
Maintenance Agreements 86,400 78,600 7,800 9,9% Repairs & Maintenance - Equipment 3,000 3,800 (800) -21.1% Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 - 0.0% Client Training - - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising <					
Repairs & Maintenance - Equipment 3,000 3,800 (800) -21.1% Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 - 0.0% Client Training - - - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising 16,500 5,000 11,500 0.0%					
Contracted Services - Equipment - - - 0.0% Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 - 0.0% Client Training - - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising 16,500 5,000 11,500 0.0% Postage 20,800 20,150 650 3.2% Court Costs 6,520	_				
Insurance 40,000 40,000 - 0.0% Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 - 0.0% Client Training - - 0.0% 10.0% 10.000 -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising 16,500 5,000 11,500 0.0% Postage 20,800 20,150 650 3.2% Court Costs 6,520 7,120 (600) -8.4% Miscellaneous 2,800 2,500 300 12.0% <		5,000	=	(200)	
Printing Costs 14,000 21,900 (7,900) -36.1% Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 - 0.0% Client Training - - - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising 16,500 5,000 11,500 0.0% Postage 20,800 20,150 650 3.2% Court Costs 6,520 7,120 (600) -8.4% Miscellaneous 2,800 2,500 300 12.0% Fundraising		40 000	40 000	-	
Dues 37,395 30,745 6,650 21.6% Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 - 0.0% Client Training - - - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising 16,500 5,000 11,500 0.0% Postage 20,800 20,150 650 3.2% Court Costs 6,520 7,120 (600) -8.4% Miscellaneous 2,800 2,500 300 12.0% Fundraising 3,000 3,000 - 0.0% Total other operating expenses			•	(7.900)	
Conferences 12,700 26,700 (14,000) -52.4% Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 - 0.0% Client Training - - - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising 16,500 5,000 11,500 0.0% Postage 20,800 20,150 650 3.2% Court Costs 6,520 7,120 (600) -8.4% Miscellaneous 2,800 2,500 300 12.0% Fundraising 3,000 3,000 - 0.0% Total other operating expenses 1,465,351 1,418,556 46,795 3.3% Deprec					
Staff Training & Development 20,000 5,000 15,000 300.0% Staff & Board Meetings 4,100 4,100 - 0.0% Client Training - - - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising 16,500 5,000 11,500 0.0% Postage 20,800 20,150 650 3.2% Court Costs 6,520 7,120 (600) -8.4% Miscellaneous 2,800 2,500 300 12.0% Fundraising 3,000 3,000 - 0.0% Total other operating expenses 1,465,351 1,418,556 46,795 3.3% Depreciation 37,068 41,500 (4,432) -10.7% TOTAL					
Staff & Board Meetings 4,100 4,100 - 0.0% Client Training - - - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising 16,500 5,000 11,500 0.0% Postage 20,800 20,150 650 3.2% Court Costs 6,520 7,120 (600) -8.4% Miscellaneous 2,800 2,500 300 12.0% Fundraising 3,000 3,000 - 0.0% Total other operating expenses 1,465,351 1,418,556 46,795 3.3% Depreciation 37,068 41,500 (4,432) -10.7% TOTAL EXPENSES 9,652,229 8,799,609 852,620 9.7%					
Client Training - - 0.0% Staff Costs 61,000 71,000 (10,000) -14.1% Law Library 71,250 61,250 10,000 16.3% Connectivity 110,100 113,500 (3,400) -3.0% Telephone 39,650 34,900 4,750 13.6% Advertising 16,500 5,000 11,500 0.0% Postage 20,800 20,150 650 3.2% Court Costs 6,520 7,120 (600) -8.4% Miscellaneous 2,800 2,500 300 12.0% Fundraising 3,000 3,000 - 0.0% Total other operating expenses 1,465,351 1,418,556 46,795 3.3% Depreciation 37,068 41,500 (4,432) -10.7% TOTAL EXPENSES 9,652,229 8,799,609 852,620 9.7%				15,000	
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Depreciation 37,068 41,500 (4,432) -10.7% TOTAL EXPENSES 9,652,229 8,799,609 852,620 9.7%	Fundraising	3,000	3,000	- 1 /2	0.0%
TOTAL EXPENSES 9,652,229 8,799,609 852,620 9.7%	Total other operating expenses	1,465,351	1,418,556	46,795	3.3%
	Depreciation	37,068	41,500	(4,432)	-10.7%
SURPUS (DEFICIT) 5,535 2,788 2,747					9.7%
	SURPUS (DEFICIT)	5,535	2,788	2,747	

NORTH PENN LEGAL SERVICES OPERATING BUDGET ASSUMPTIONS FOR THE FISCAL YEAR ENDED 6/30/2023 - Revision #1

REVENUES

- * LSC Revenues use of LSC carryover \$1,030,000. Projected carryover request June 2023 is 5%.
- PLAN Revenues Use of AJA carryover \$100,000 and IOLTA \$24,000 results in projected carryover of 6% each June 2023. Increase in Homeowner Assistance grant of \$70,000.
- * Aging Regional Ombudsman contract Luzerne County for whole year.
- Fair Housing Grants less emphasis on spent down CARES grants other than Lehigh County Eviction of \$70,000.
- * Miscellaneous Grants expiration of CARES grants Scranton Cares of \$112,500.
- CRLA Grant continues for only six months.
- <u>Expired & New Grants</u> -Williamsport MLP (Special IOLTA and First Community Foundation). New Special IOLTA grant \$129,000.

EXPENSES

- * <u>Salaries and Fringe Benefits</u> -reflects a \$2.50 increase for all positions on salary step for the year and a 4% salary increase for non-step positions. Highmark insurance increase of 3%. Filling of open positions for entire year.
- * Other Expenses
 - * Travel gradual return to more normal travel experiences.
 - * Rent increase in lease costs.
 - * Office Supplies less office improvements since done in FYE 2022.